



Shelter Pricing – Companion Animal

Norbrook Brands Available for Special Pricing:

- Enroflox® (enrofloxacin) Injection for Dogs 2.27%
- Selarid™ (selamectin) Topical

Effective Dates: August 1, 2020 – July 31, 2021

Program Details:

- Covetrus will sell Norbrook label companion animal brands to a verified Shelter a 10% price discount vs. normal Vet price. See pricing & reimbursement schedule below.
- To qualify the Shelter must have proof of 501(c)(3) status.
- Norbrook will reimburse Covetrus for this 10% price reduction via a credit memo.
- *Shelters may take advantage of any Free Goods promotions offered by Norbrook; in addition to the 10% discount.*
- Distributors to provide Norbrook with detailed documentation of move out sales to Shelter for payment.
- Applies to Move-Out invoiced sales to Shelters only.
- Sales to Shelters that deviate from our established Shelter Pricing (see below) will NOT qualify for reimbursement.
- Allow 45-60 days for credit processing (send to avetter@norbrookinc.com).
- Move out sales must be reported to AGDATA.
- Norbrook reserves the right to change or cancel this program at any time; including price changes reflective of overall brand price increases/decreases.



Shelter Pricing & Reimbursement

| Resource Code | Product Description | Covetrus Price/Unit | Suggested Vet Price | Shelter Price/Unit | Covetrus \$ Reimbursed |
|---------------|---|---------------------|---------------------|--------------------|------------------------|
| 6068903670 | Enroflox (enrofloxacin) Injection for Dogs 2.27% - 20mL | \$20.80 | \$27.75 | \$24.98 | \$2.78 |
| 6068906670 | Enroflox (enrofloxacin) Injection for Dogs 2.27% - 50mL | \$49.40 | \$65.90 | \$59.31 | \$6.59 |
| 6068908670 | Enroflox (enrofloxacin) Injection for Dogs 2.27% - 100mL | \$93.90 | \$125.20 | \$112.68 | \$12.52 |
| 690251967001 | Selarid (selamectin) 0.25 mL - 3 pack (Puppy/Kitten) | \$16.13 | \$23.05 | \$20.75 | \$2.31 |
| 690252167001 | Selarid (selamectin) 0.75 mL - 6 pack (Cat 5.1 - 15 lbs.) | \$34.28 | \$48.97 | \$44.07 | \$4.90 |
| 690252267001 | Selarid (selamectin) 1.0 mL - 6 pack (Cat 15.1 - 22 lbs.) | \$35.11 | \$50.16 | \$45.14 | \$5.02 |
| 690271967001 | Selarid (selamectin) 0.25 mL - 6 pack (Dog 5.1 - 10 lbs.) | \$33.29 | \$47.56 | \$42.80 | \$4.76 |
| 690272067001 | Selarid (selamectin) 0.5 mL - 6 pack (Dog 10.1 - 20 lbs.) | \$34.28 | \$48.97 | \$44.07 | \$4.90 |
| 690272267001 | Selarid (selamectin) 1.0 mL - 6 pack (Dog 20.1 - 40 lbs.) | \$35.04 | \$50.06 | \$45.05 | \$5.01 |
| 690272367001 | Selarid (selamectin) 2.0 mL - 6 pack (Dog 40.1 - 85 lbs.) | \$35.01 | \$50.02 | \$45.02 | \$5.00 |